

Earnings Call

Financial Intelligence Extraction

SCHEDULE	MODELS	COST	PIPELINE
Daily 14:00 UTC	Claude Sonnet 4 + Haiku 4.5	~\$79/mo	7 stages

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Overview

Earnings Call monitors tracked companies for upcoming and recent earnings events. It checks an earnings calendar API daily, fetches full transcripts when available, and uses Claude to extract financial metrics, strategic initiatives, and competitive intelligence. Stock price reaction data from Serper adds market context. Results are matched to relevant BCG Managing Directors and pushed to Airtable for inclusion in the BD Radar briefing.

Next-day transcript processing captures management commentary, guidance revisions, and strategic pivot signals that surface before analyst consensus updates.



How It Works

- 1 **Load Tracked Companies**
Pull the full company list from Airtable, including ticker symbols, CIK codes, and MDP coverage assignments.

- 2 **Check Earnings Calendar**
Query EarningCall API for upcoming and recent earnings events across the tracked company universe.

- 3 **Fetch Transcripts**
Download full earnings call transcripts when available. Transcripts include prepared remarks, Q&A sections, and operator commentary.

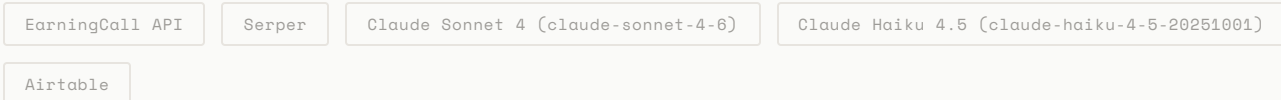
- 4 **Extract with Claude Sonnet 4**
Claude Sonnet 4 (claude-sonnet-4-6) extracts 14 structured fields: revenue, net income, EPS, margins, YoY growth, guidance revisions, strategic initiatives, business problems, competitive mentions, M&A signals, capex changes, workforce shifts, geographic expansion, and management sentiment.

- 5 **Stock Reaction Lookup**
Serper searches for post-earnings stock price movements, providing market context for the financial data extracted.

- 6 **MDP Matching**
Match earnings insights to relevant Managing Directors based on industry coverage, client portfolio, and practice area alignment.

- 7 **Push to Airtable**
Write structured earnings data to Airtable for assembly into the BD Radar email briefing.

APIS & SERVICES



MONTHLY COST BREAKDOWN

~\$79/month total. EarningCall API subscription for calendar access and transcript retrieval, plus Claude Sonnet for deep transcript analysis and metric extraction.